

Tokyo, February 23, 2016

Important personnel change

We are pleased to announce important personnel and organization change as follows.

Personnel changes as of February 1, 2016

	New title	Previous title
Masami YABUI	Business Unit Manager, Network Sales Business Unit, Industrial Merchant Division	Department Manager, IM Dealer Management Department, Industrial Merchant Division
Yoshinori YUGE	Territory Manager, Higashi-Nihon Territory, Network Sales Business Unit, Industrial Merchant Division	(new appointment)
Hiroshi FUJITA	Territory Manager, Chubu Territory, Network Sales Business Unit, Industrial Merchant Division	Region Manager, Chubu Region, Bulk On-site Business Unit, Industrial Merchant Division
Kazuhiko HIMEO	Territory Manager, Kinki Territory, Network Sales Business Unit, Industrial Merchant Division	Region Manager, Kansai Region, Bulk On-site Business Unit, Industrial Merchant Division
Kimio TANIGUCHI	Territory Manager, ChuShikoku Territory, Network Sales Business Unit, Industrial Merchant Division	(new appointment)
Hiroshi NAKAYAMA	Territory Manager, Kyushu Territory, Network Sales Business Unit, Industrial Merchant Division	(new appointment)
Shinichi NISHIO	Territory Manager, Kita-Nihon Territory, Direct Sales Business Unit, Industrial Merchant Division	(new appointment)
Kazuyoshi ARAI	Territory Manager, Kanto Territory, Direct Sales Business Unit, Industrial Merchant Division	(new appointment)
Yuji MORIKAWA	Territory Manager, Tokai Territory, Direct Sales Business Unit, Industrial Merchant Division	(new appointment)
Hiroshi TAKEO	Territory Manager, Mie/Hokuriku Territory, Direct Sales Business Unit, Industrial Merchant Division	(new appointment)
Yoji DEWA	Territory Manager, Kansai Territory, Direct Sales Business Unit, Industrial Merchant Division	(new appointment)
Kazuma SUZUKI	Territory Manager, Himeji Territory, Direct Sales Business Unit, Industrial Merchant Division	(new appointment)
Katsuhiko MIZUNO	Territory Manager, ChuShikoku Territory, Direct Sales Business Unit, Industrial Merchant Division	(new appointment)
Akira SAIO	Territory Manager, Kyushu Territory, Direct Sales Business Unit, Industrial Merchant Division	(new appointment)

Florence REMY	Department Manager, Customer Solution Department, Industrial Merchant Division	(new appointment)
Tatsuya UCHIDA	Region Manager, East Japan Region, Air Liquide Kogyo Gas Ltd.	(new appointment)
Shuji NAGASAWA	Region Manager, Kyushu Region, Air Liquide Kogyo Gas Ltd.	(new appointment)

Personnel changes as of March 1, 2016

	New title	Previous title
Yoshihiro UENO	President, Air Liquide Kogyo Gas Ltd.	(new appointment)

Organization changes as of February 1, 2016

- Departments under Industrial Merchant Division will be reorganized as following
 - IM Dealer Management Department is reorganized as Network Sales Business Unit with 5 Territories (Higashi-Nihon, Chubu, Kinki, Chushikoku, Kyushu)
 - Four Regions are reorganized to 8 Direct Sales Territories (Kita-Nihon, Kanto, Tokai, Mie/Hokuriku, Kanasai, Himeji, ChuShikoku, Kyushu) under Direct Sales Business Unit
 - Bulk Onsite Business Unit is dissolved.
 - Customer Solution Department is newly established.

Air Liquide in Japan

Established in 1907 in Japan, as Japan first industrialized, Air Liquide now serves 15,000 customers across the country, particularly in Electronics, thanks to its 2,300 employees. The Group also has a Research and Technology Centre in Tsukuba (near Tokyo) and an Engineering center in Harima (near Kobe). Japan serves as a technology & research base for Air Liquide in Asia and beyond.

CONTACTS

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Air Liquide Group

World leader in gases, technologies and services for Industry and Health, Air Liquide is present in 80 countries with more than 50,000 employees and serves more than 2 million customers and patients. Oxygen, nitrogen and hydrogen have been at the core of the company's activities since its creation in 1902. Air Liquide's ambition is to be the leader in its industry, delivering long-term performance and acting responsibly.

Air Liquide ideas create value over the long term. At the core of the company's development are the commitment and constant inventiveness of its people.

Air Liquide anticipates the challenges of its markets, invests locally and globally, and delivers high-quality solutions to its customers and patients, and the scientific community.

The company relies on competitiveness in its operations, targeted investments in growing markets and innovation to deliver profitable growth over the long-term.

Air Liquide's revenues amounted to € 16.4 billion in 2015, and its solutions that protect life and the environment represented more than 40% of sales. Air Liquide is listed on the Paris Euronext stock exchange (compartment A) and is a member of the CAC 40 and Dow Jones Euro Stoxx 50 indexes.