

November 29, 2018

Announcing the Revision of Industrial Gas Prices

Air Liquide Japan Ltd. (headquarters: Minato-ku, Tokyo; President and CEO: Shiro Yahara) will be revising the retail price of industrial gases, as outlined below.

With the shortage of drivers in the logistics sector in recent years coupled with the introduction of work environment reforms, tighter regulations, and rising crude oil prices, the transport costs for general industrial gases such as oxygen, nitrogen, argon, hydrogen, and acetylene have significantly increased.

In addition, the production cost for acetylene has drastically risen due to the significant markup of its raw material carbide, as well as the rising cost of containers and other secondary materials.

While Air Liquide has attempted to work around these rising costs with rational measures such as improving production efficiency, cutting costs, and improving shipping efficiency, it is becoming increasingly difficult to mitigate the impact of these rising costs by our efforts alone. Therefore, we regret to inform you that we must revise our pricing as of shipments on January 1, 2019.

This is a revision that is necessary to ensure that we can continue to provide a steady supply of high-quality products and services to our customers. We thank you for your understanding.

1. Affected products

- ① General industrial gases, mixed gases (cylinder, LGC)
- ② Oxygen, nitrogen, argon (lorry products)
- ③ Acetylene gas (cylinder)

2. Timing of revision: From January 1, 2019

3. Extent of markup

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|---|------------------|---|
| ① General industrial gases, mixed gases | (cylinder, LGC) | More than 20% increase from current price |
| ② Oxygen, nitrogen, argon | (lorry products) | More than 10% increase from current price |
| ③ Acetylene gas | (cylinder) | More than 20% increase from current price |

For any inquiries, please contact,

Communications, **Air Liquide Japan Ltd.**

03-6414 -6728

Air Liquide

Air Liquide Japan has been in operation in Japan since 1907. Our 2,000 employees serve over 35,000 customers in the industry sector including electronics, as well as patients receiving home health care. In recent years, Air Liquide has expanded business activities in the healthcare sector. In terms of innovation development, the company has a Research and Technology Center in Tsukuba, and a Plant Engineering Center in Kobe, making Japan a technology and research base for Air Liquide in Asia and beyond.

About Air Liquide A world leader in gases, technologies and services for Industry and Health, Air Liquide is present in 80 countries with approximately 65,000 employees and serves more than 3.5 million customers and patients. Oxygen, nitrogen and hydrogen are essential small molecules for life, matter and energy. They embody Air Liquide's scientific territory and have been at the core of the company's activities since its creation in 1902.

Air Liquide's ambition is to lead its industry, deliver long term performance, contribute to sustainability, and to take responsibility for its actions. The company's customer-centric transformation strategy aims at profitable growth over the long term. It relies on operational excellence, selective investments, open innovation and a network organization implemented by the Group worldwide. Through the commitment and inventiveness of its people, Air Liquide leverages energy and environment transition, changes in healthcare and digitization, and delivers greater value to all its stakeholders.

Air Liquide's revenue amounted to €20.3 billion in 2017 and its solutions that protect life and the environment represented more than 40% of sales. Air Liquide is listed on the Euronext Paris stock exchange (compartment A) and belongs to the CAC 40, EURO STOXX 50 and FTSE4Good indexes.