



Changing
care.
With you.



Changing care. With you.

Because there are more of us.
Because we live longer.
Because today, diseases last.
Because health has a cost.
We think we need to change the way we care.

Change begins with you, the patients. Putting you back at the heart of the healthcare agenda, this is the challenge of our time. By being closer, better listeners, more connected—to your needs, to your daily life and to those who help you, family and close ones. By giving everyone the means to better engage and be an actor of their own health, to understand and live with their disease.

Change is only possible with you and for you, the healthcare professionals, hospitals, institutions, and other public and private healthcare players. Because it's through better sharing of information and responsibilities, that we will be able to better coordinate ourselves around patients and to support change in the hospital. So we can give everyone the guarantee of being well cared for, no matter where, whether in hospital, a healthcare centre or at home.

For a health system that is more efficient and more virtuous for all. With the means to take care of everyone, for the long run.

**Tomorrow, healthcare is all about you,
and us by your side.**



“Simplifying everyday life for the patient and those close to them, giving them more independence, that’s what living better with chronic disease is about.”

CHANGING TO...

Preserve quality of life for patients, at home

Because chronic disease lasts, it requires the patient to learn how to live with it, permanently. Maintaining their independence and quality of life, and that of the people around them, is an everyday challenge. How can we balance disease management with daily routine in the simplest way possible? By giving back to the patient their true place – as the main actor in their own treatment and care pathway. Because a better understanding of treatment encourages its success. To achieve this, the support we offer is personalised, adapted to the specific needs of each individual. At Air Liquide Healthcare, we accompany the patient at home with an approach that is at once human, expert and technological. To give back to each patient the means to live as normally as possible thanks to treatments that are better understood, better followed and therefore a better experience.

02

CHANGING TO...

Support the hospital evolution

While demand for care is increasing around the world, health needs are changing, and so too is the hospital itself. Welcoming patients in ever greater numbers, reducing costs without reducing quality of care, becoming part of a care network while remaining the place of reference, or rethinking hospitalisation around an overall pathway; these are just some of the fundamental challenges in defining the future of the hospital. Even without considering the opportunities presented by leaps in digital and technology, the evolution underway is substantial. We are there alongside hospitals and healthcare professionals to support these transformations and to help them take care of patients with strict adherence to standards for safety, reliability and therapeutic effectiveness.

“Enabling the hospital to confront its challenges to prepare for the future while responding to a growing number of patients.”





“Combined with a human approach, e-health opens up precious opportunities to reinvent the relationship with patients and prevent the risk of complications.”

CHANGING TO...

Improve care and understanding of disease thanks to e-health

Data and the digital world are profoundly changing medicine and patient support. Thanks to data, we can continuously assess how the patient is experiencing their treatment and prevent the risk of complications as early as possible. The digital world allows us to accompany patients remotely, at home, with the comfort and medical supervision they expect. Combined with our human approach, digital technology offers the tools to reinvent the relationship between patients and doctors, thanks to ongoing personalised contact throughout the monitoring period. More broadly, they streamline exchanges between all the players in the care pathway, which is a crucial driver to ensure better patient care.

D4

CHANGING TO...

Anticipate the needs of patients and healthcare professionals

Day after day, we develop solutions to move healthcare forward through medical, organisational and digital innovations. Tirelessly exploring the potential of our molecules to find new therapeutic indications. Developing new care models in partnership with healthcare providers. Helping to simplify the work of healthcare professionals using digital tools. Personalising our support more and more by merging knowledge of patients with leveraging data. All this is already a work in progress, with one imperative: to create value for the patient, the healthcare professional, and the healthcare system as a whole.



“Our challenge? Being able to innovate on all fronts: medical, technological as well as organisational.”

05



“Create the conditions for real therapeutic and economic efficiency.”

CHANGING TO...

Build a healthcare system that's efficient and virtuous for everyone

All over the world, healthcare systems are facing the question of their own sustainability. Controlling healthcare's costs—both direct and indirect—is a core challenge. Changing care also means creating the conditions for a new kind of therapeutic and economic efficiency. We are convinced that better coordination between the various healthcare players, with better sharing of responsibilities and information, is of decisive importance. So that all along the care pathway, everyone can benefit from an overall view of the patient's needs and be able to support them at the right level and at the right time. We also believe in engaging on the issues of patients adhering to their treatment, a topic at the heart of cost control. We're pushing for an overall approach, involving remuneration according to the result and value created for the patient as well as economies generated for the healthcare system. In this way we can give rise to a genuinely virtuous circle between patients, healthcare professionals and society as a whole.

Our activities

Engaged alongside patients, healthcare professionals and hospitals

In over 35 countries, our 16,500 nurses, researchers, technicians, engineers, doctors and data scientists engage alongside patients, healthcare professionals and hospitals. Helping people to cope better living with their disease, making the care pathway and follow-up of treatments more efficient.

As a major world player in home healthcare, an expert in chronic disease follow up at home, and supplier of medical gases and hygiene products to hospitals, we strive to build an efficient and virtuous healthcare system for all.

By anticipating and supporting the new needs healthcare professionals have and patients' new lifestyles. By combining our therapeutic, digital, organisational and human expertise. By proposing a new approach to healthcare that is interdisciplinary, collective and connected.

1.6

million
at-home patients

15,000

hospitals
and clinics

served around
the world

16,500

employees

35

countries

At home healthcare

As the European leader in home healthcare, we care for people at home who have chronic conditions such as respiratory diseases, diabetes and Parkinson's disease, in cooperation with medical teams. We offer solutions for respiratory and nutritional support, as well as infusion. Thanks to our teams of multidisciplinary experts, we aim to enhance patients' independence and quality of life, improve their adherence to treatments and prevent their risk of relapse or re-hospitalisation.

No 1
in Europe

30
years of expertise

In hospital care

In hospitals, whether it's in the emergency department, operating theatre or intensive care, our medical gases and associated services enable healthcare professionals to care, relieve pain, anaesthetise and improve respiratory functions. Our teams work alongside hospitals to develop solutions that help them take care of their patients, often in critical moments. Our solutions are also delivered by specialists in town offices or in new healthcare facilities outside the hospital.

**Over
60**
years of expertise

What we do

- Ongoing support following discharge from hospital
- Testing and selection of medical equipment at our device assessment centre
- Providing medical devices and consumables
- Training for patients and those around them
- Patient support programs
- Measuring and telemonitoring therapy adherence of certain pathological states
- Coordinating with healthcare professionals
- 24/7 assistance
- Home or remote visits
- Remote monitoring solution



What we do

- Medical gases
- Training of healthcare professionals
- Constant inventory monitoring
- Innovative solutions for medical gases
- Design, installation and maintenance of systems to store and distribute gases
- Cryopreservation solutions and services dedicated to hospital laboratories
- Medical devices
- Hygiene and disinfection

Hygiene products

Our hygiene products, used in hospitals, doctor's surgeries (dentists, general practitioners...) and by patients, help to fight against hospital acquired infection. Through our subsidiary SCHÜLKE, we provide, for example, skin disinfectants for pre-operative preparation of patients, antiseptics and products for wound healing as well as disinfectants for medical devices and hand hygiene for medical staff.

Specialty health ingredients

Through our subsidiary SEPPIC, we develop and provide innovative specialty ingredients (excipients and active ingredients) for the cosmetics, pharmaceutical, nutrition and vaccine markets. This offering is the fruit of unique scientific expertise in chemistry, biology, biotechnology, immunology and transformation of natural products.

SCHÜLKE

130

years of expertise

SEPPIC

75

years of expertise
serving

6,000

customers in

100

countries



Air Liquide Healthcare is engaged alongside patients, healthcare professionals and hospitals to make the healthcare system efficient and virtuous for all.

As a major world player in home healthcare, an expert in chronic disease follow up at home, and supplier of medical gases and hygiene products for hospitals, its 16,500 men and women support 1.6 million patients at home and 15,000 hospitals and clinics, in more than 35 countries.

**Changing
care.
With you.**

ALS0065 - 562 134 728 RCS PARIS

Contact

Air Liquide Healthcare
28 rue d'Arcueil
94250 Gentilly - France

www.airliquide.com/healthcare

