Air Liquide
in brief
2020

Sabrina, Hydrogen team,
Houston, USA
+64 499 Air Liquide employees:
all inventors of the future

The strength of a growth model combining economic performance and sustainable development

Air Liquide mobilized itself more than ever for its customers and patients in 2020, an unprecedented year. The Group’s strong performance in this context illustrates the solidity of its business model. The results presented position the Group favorably to continue its growth trajectory while contributing to building a sustainable future.

In 2020

€20,485 M revenue
€2,435 M net profit (Group share)
€3.2 bn investment decisions
~64,500 employees
78 countries
+3.8 M customers and patients
470,000 individual shareholders
The strength of a growth model combining economic performance and sustainable development

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Air Liquide serves a very wide variety of customers around the world, acting as a partner to nearly every sector of the economy. The industrial and medical gases at the core of the Group’s business are used in numerous industrial processes, such as water treatment, glass manufacturing, preservation of fresh food and farming. They are present in consumer products (including food, beverages, smartphones, cars and more), hospitals and patients’ homes.

The Group’s presence in the field, alongside small businesses, large companies and healthcare professionals alike, enables it to detect new needs through a customer-centric approach and develop a detailed understanding of the changes in various markets in order to offer innovative solutions to meet its customers’ needs.

The Group’s ambition is to make its actions part of a global growth dynamic, placing economic performance and sustainable development at the heart of its strategy, in order to contribute, together with all its stakeholders, to building a sustainable future.

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Our activities

Air Liquide provides industrial and medical gases, technologies and services to nearly every sector of the economy. The Group deploys a customer-centric transformation strategy based on four main pillars: operational excellence, selective investments, innovation and network organization.

FOR INDUSTRY

We serve a wide range of customers, from start-ups to big-sized companies, in sectors as diverse as steel production, energy, chemicals, automotive manufacturing, food and aeronautics.

2 million

industrial customers in 78 countries

FOR PATIENTS AND HEALTHCARE PROFESSIONALS

We provide medical products and services to meet the needs of patients, doctors, care facilities and the healthcare system as a whole. Present in both hospitals and patient homes, our Group is a committed partner of transformation in the healthcare sector.

1.8 million

patients

FOR ELECTRONICS

We innovate for our Electronics customers, who use our gases and advanced materials for the manufacturing of flat panels, processors and smaller, faster chips.

+21%

In 2020, increased demand for digital devices and infrastructure drove sales of Air Liquide advanced materials.

FOR OPENING NEW MARKETS

We develop new markets associated with the energy transition, such as the hydrogen and biomethane markets. We also provide technical solutions that are essential to the implementation of major international scientific projects and deep tech markets.

44%

In 2020, 44% of investment opportunities related to the energy transition.

Breakdown of Group revenue by activity

1%* 24%*

ENGINEERING & CONSTRUCTION

BUILDING PLANTS AND EQUIPMENT FOR GAS PRODUCTION AT AIR LIQUIDE AND FOR CUSTOMERS PRODUCING DIRECTLY

44%*

INDUSTRIAL MERCHAND

SELLING A WIDE RANGE OF CUSTOMERS, FROM START-UPS TO BIG-SIZED COMPANIES, THANKS TO OUR EXPERTISE IN GASES AND PROCESSING

18%* 10%* 3%*

HEALTHCARE

ELECTRONICS

GLOBAL MARKETS & TECHNOLOGIES

PROVIDING MEDICAL PRODUCTS AND SERVICES TO SUPPORT OUR CUSTOMERS AND PATIENTS, IN HOSPITAL AND AT HOME

DEVELOPING ELECTRONIC COMPONENTS AND SOLUTIONS FOR PRECISION, EFFICIENCY AND SAFETY

PROVIDING TECHNOLOGICAL SOLUTIONS FOR INNOVATION IN ALL INDUSTRIES

— Reducing our CO2 emissions:
— 33% of carbon emissions in absolute value by 2035* Carbon neutrality by 2050
— Developing low-carbon solutions for customers and for industries
— Accelerating in hydrogen

For our customers and patients, this means performing steadily in the present and preparing well for the future thanks to deeply resilient and diversified businesses. Our ambition is to be at the heart of the energy transition, and sustainability is therefore core to our strategy.

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Air Liquide has a growth trajectory.

It also means supporting our customers and patients and addressing the urgency of climate change and societal transformation.

“We ambition going forward is to make a meaningful difference. Our ambition going forward is to make a meaningful difference.

Investing and shaping the future with multiple low-carbon technologies, operational competencies and services close to customers or patients, has always been part of our DNA.

But it is clear today that the role of innovation in all industries, operational competencies and services close to customers or patients, has always been part of our DNA.

Air Liquide’s ambition for a sustainable future.

Act

for a sustainable future

—  Accelerating in hydrogen
—  Improving the quality of life of chronic patients at home in mature economies
—  Encouraging employee engagement in local initiatives

TRUST AS THE BASE TO BUILD A BETTER-IN-CLASS GOVERNANCE

— A diversified Board of Directors and close relationship with shareholders
— A responsible dialogue with our business stakeholders
— A positive impact on societies where we operate

CARE FOR PATIENTS

— Improving the quality of life of chronic patients at home in mature economies
— Promoting diversity in our teams: 35% of women among our Managers and Professionals by 2025
— Offering a common basis of care coverage for all our employees by 2025

ABATEMENT OF CO2 EMISSIONS

— 33% of carbon emissions in absolute value by 2035*

Carbon neutrality by 2050

— Developing low-carbon solutions for customers and for industries

— Facilitating access to medical oxygen for rural communities in low- and middle-income countries

— Promoting diversity in our teams: 35% of women among our Managers and Professionals by 2025

TRUST AS THE BASE TO ENGAGE WITH OUR EMPLOYEES

— Ensure safety for all of our employees and stakeholders:
  — A zero-accident ambition
  — Promoting diversity in our teams: 35% of women among our Managers and Professionals by 2025
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(1) Adjusted reporting framework from a 2020 baseline of 32.5 million tons CO2 eq.

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A world leader in gases, technologies and services for industry and health, Air Liquide is present in 78 countries with around 64,500 employees and serves over 3.8 million customers and patients.

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