





/Official opening

Benoît Potier
Chairman
and CEO

/ Pre-General Meeting Survey



4,400 responding shareholders

TOP 5
of popular
themes

The rise of hydrogen

2 / 2022 perspectives

3 / The economic and political environment

4. / 2021 Results

5 / The medium term strategy



/ Agenda

Official opening

2021 Results

Guest speaker

Strategic Overview

Governance

Remunerations

Statutory Auditors' Reports

Questions & Answers

Vote on resolutions





Sandra

Shareholder for **20 years**, defines herself as a "pragmatic shareholder"

/2021 Results

Jérôme Pelletan
Chief Financial Officer





Strong sales growth

Significant increase in operating margin

Continued strengthening of our balance sheet

Very high level of **investment** decisions





/ Strong increase in Group sales

Evolution

Group sales (in € bn)



Comparable change (1)

+8%

Record

Sales

23 bn Published change + 14%

(1) Comparable sales growth: excluding currency, energy and significant scope impacts



/ Rising energy prices

European natural gas prices €/MWh





/ Gas & Services Comparable sales growth

95% of Group soiles



By activity

By geography

Americas

Europe + **7**%

Middle-East Africa Asia-Pacific

+8%

1 + 7%



+7%

Comparable change

+7.3%

ANNUAL GENERAL MEETING

(1) Comparable sales growth: excluding currency, energy and significant scope impacts





Engineering & Construction

2% of Group sales

Strong increase in Engineering & **Construction sales** Comparable change (1)

+55%



Record level of order intake





Global Markets & Technologies

3% of Group sales

Increase in
Global Markets &
Technologies sales

Comparable change (1) + 18%

(1) Comparable sales growth: excluding currency, energy and significant scope impacts





/ Significant increase in operating margin

Operating margin

17.8%

+70pbs excluding energy

Operating income recurring

4.2 bn

Comparable change (1)

+12.7%

much higher than the comparable sales growth







Inflation-adapted pricing policy

Efficiencies

€430m

C Objective of €400m/year



Dynamic management of business portfolio



/ Strong growth in net income



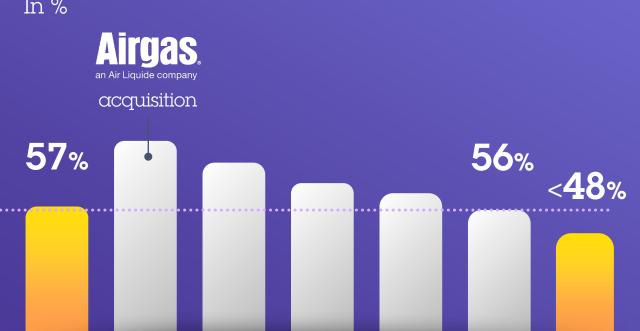
In €m	2020	2021	2021/2020 as published	2021/2020 excl. FX	
Revenue	20,485	23,335	+13.9%	+15.5%	
Operating income recurring	3,790	4,160	+9.8 %		
Other non-recurring operating income & expenses	(140)	(150)		+8.2%	Group
Operating income	3,650	4,010		+O.Z% comparable	Recurring net
Net financial costs and other net financial expenses	(440)	(408)		comparable	profit (1)
Income taxes	(678)	(915)			CO FEO
Tax rate	21.1%	25.4%			/€2,572 /
Share of profit os associates	(4)	5			
Minority interests	93	120			+13.3%
Net profit (Group share)	2,435	2,572	+5.6%	+8.9%	excludin FX
Earnings per share (in €)	5,16	5,45	+5.5%		excludiii FA
Recurring net profit ⁽¹⁾	2,341	2,572	+9.9%	+13.3%	



Balance Sheet further strengthened & profitable investments

Net debt to equity ratio

In %



2018

2019

2020

2021





Recurring ROCE





2015

2016

2017



Very high level of investment decisions

Investment decisions

in 2021(in € bn)

3.6

of which 0.5

12-month portfolio of investment opportunities (in € bn)

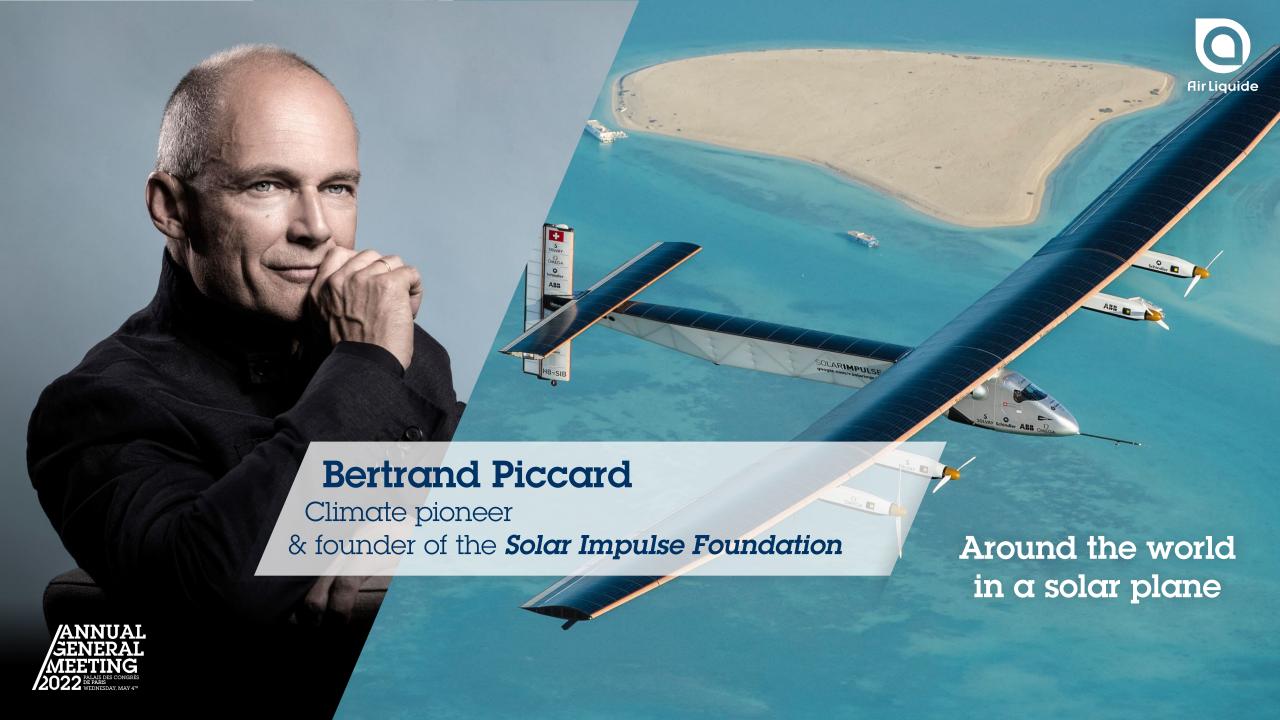
3.3

>40%

related to energy transition











Psychiatrist, explorer and environmentalist







Shareholder for 3 years, defines himself as a "junior shareholder"

/Strategic overview

Benoît Potier
Chairman
and CEO











- Growth in developing economies
- AirLiquide

- Globalization
- / Cost optimization
- / Supply chains
- / Deployment of **Digital** technologies
- / Healthcare post covid
- / Energy equation
- / CO₂ emission reduction
- / Hydrogen role
- / Inflation

























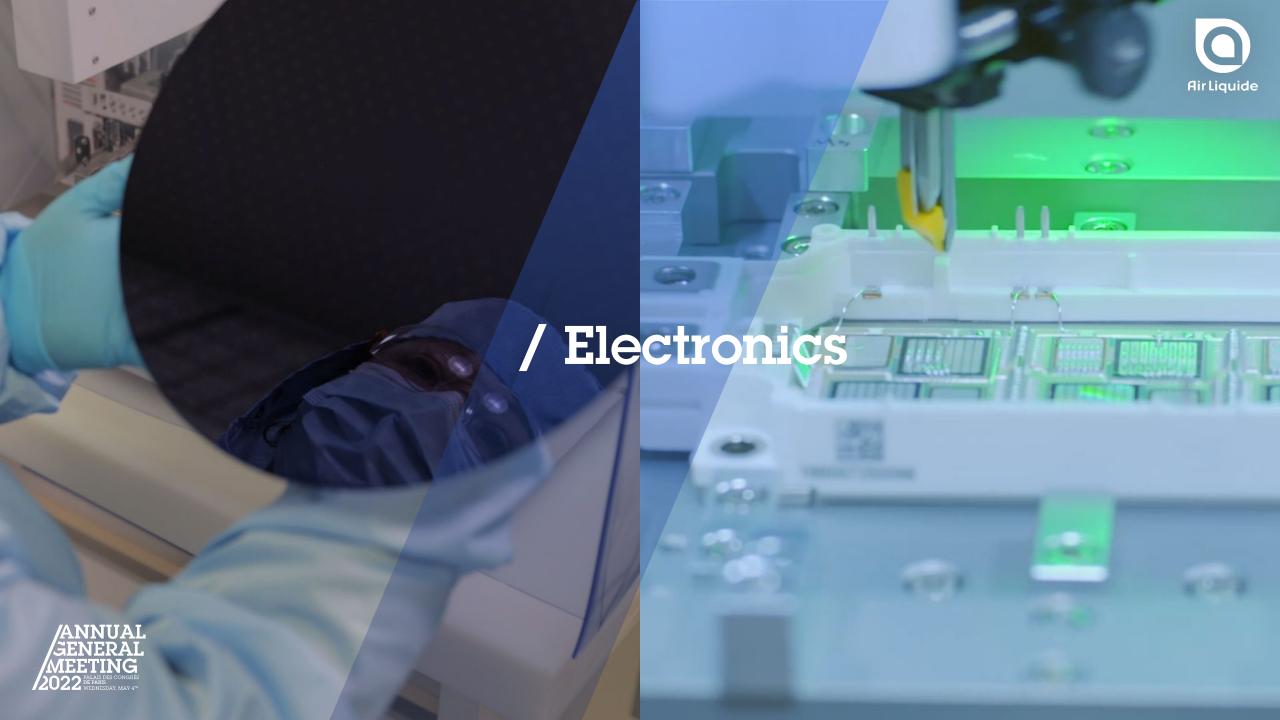


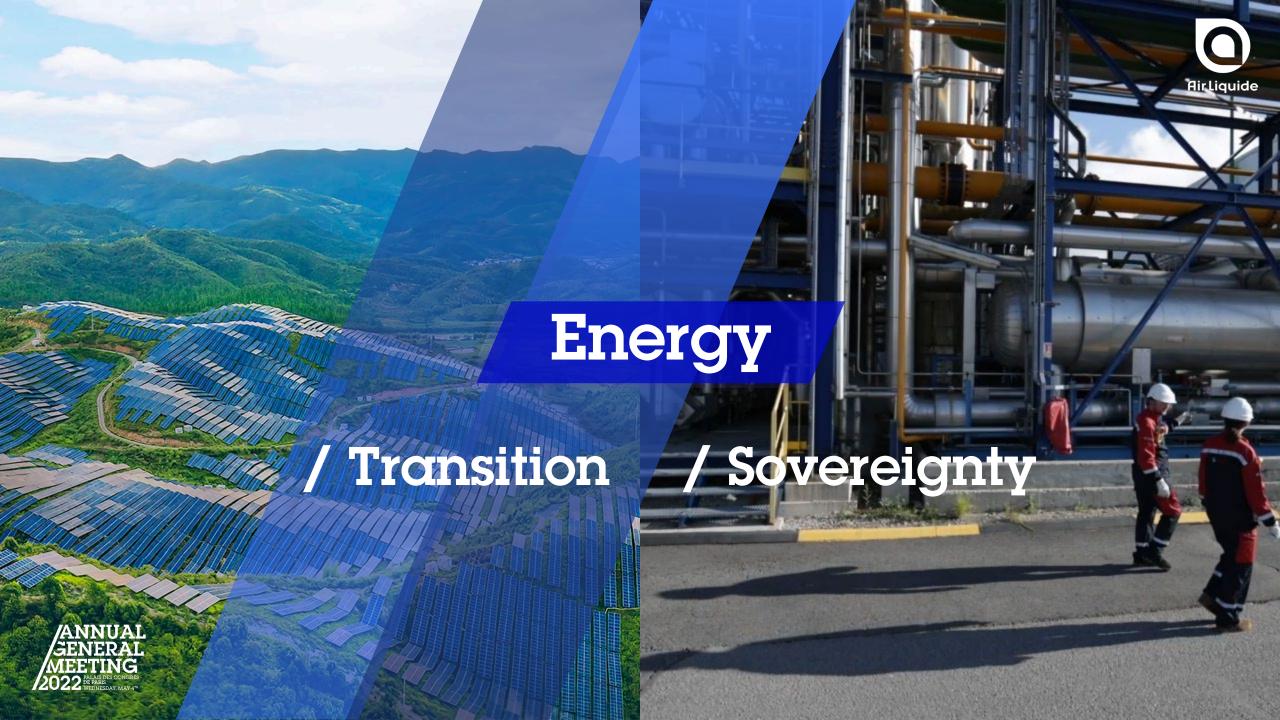




































€ 60 Bn

the hydrogen industry development











50 years experience

Leadership

Technology

Security











• Air Liquide

DÉCARBONATION
DU BASSIN NORMAND:
DES INDUSTRIELS
S'ENGAGENT*



*Industrial groups are committing to the decarbonization of the Normandy industrial basin













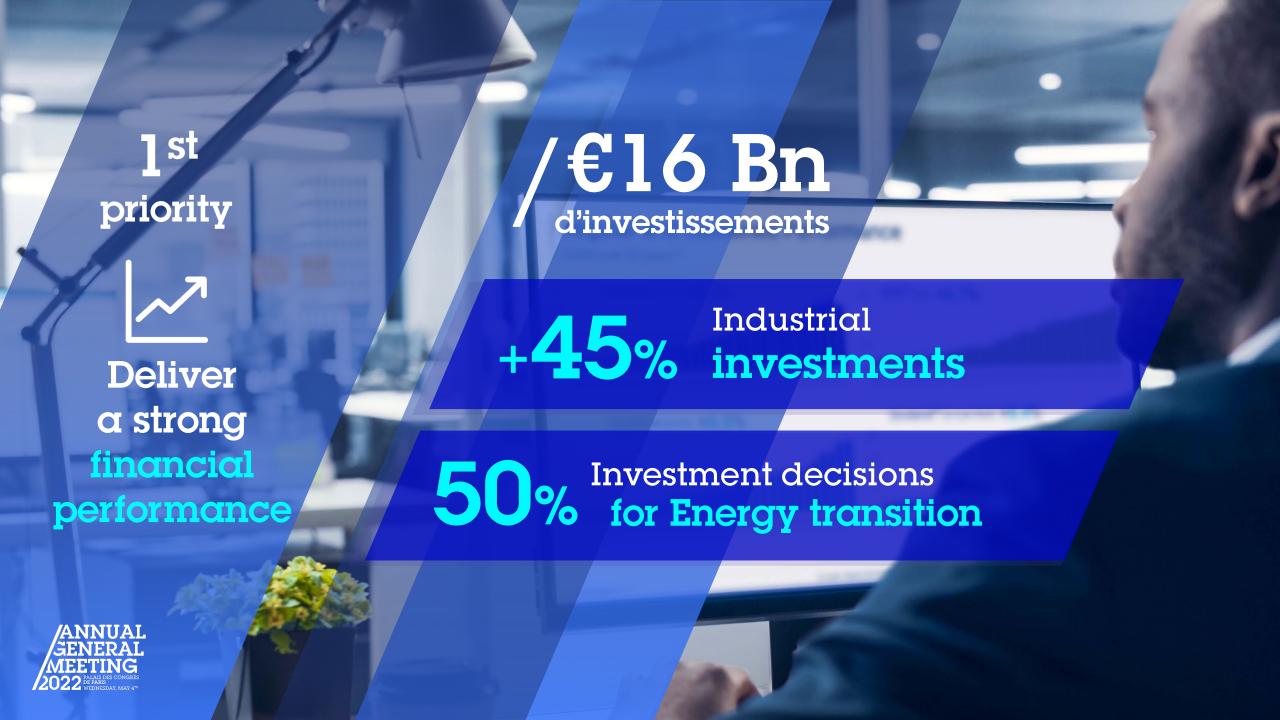


ADVANCE est

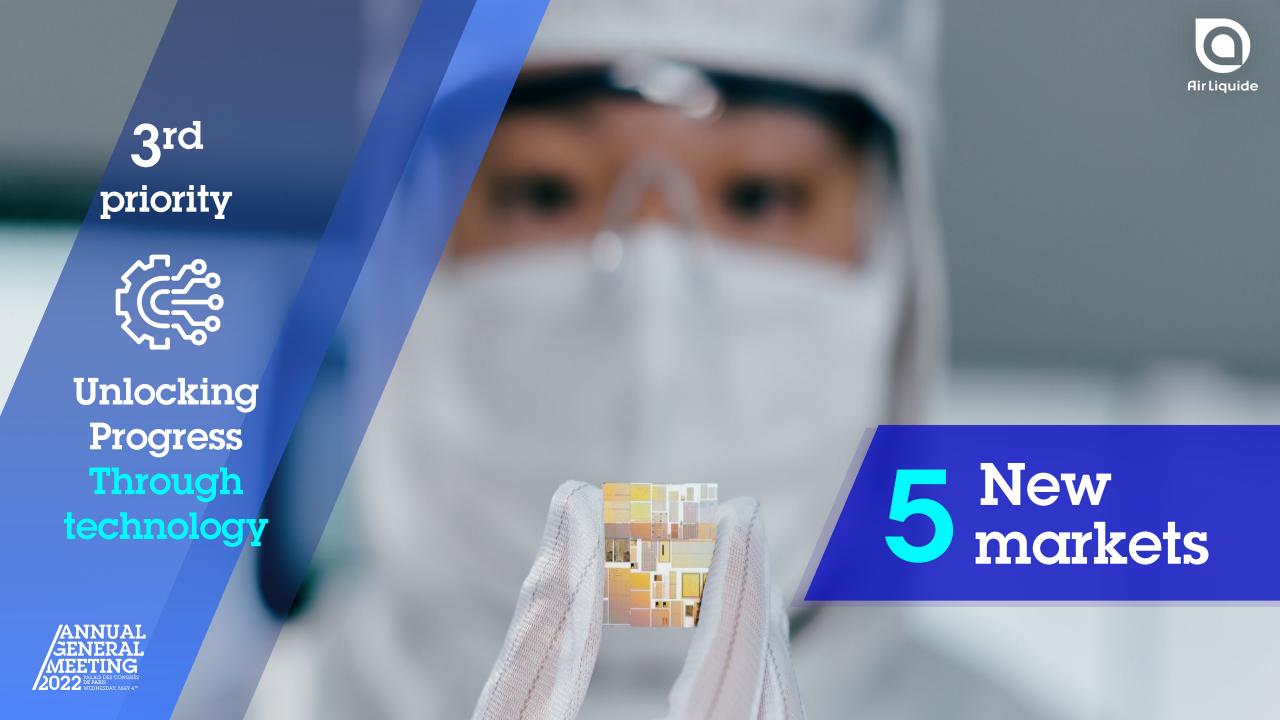
un plan de Performance Globale





































Dividend

€2.90/share +5.5%

Over 30 years, +8.3%/on* average /year Regular Free share attribution

1 free share for 10 held in June 2022

Loyalty bonus

10%

after 2 full calendar
years of holding







/ Evolution of the Board of Directors



/ End of terms of office



Sin Leng LOW



/ Renewal



Annette WINKLER

Resolution 7



/ Evolution of the **Board of Directors**

/ Renewal



Benoît POTIER

Resolution

New Company Director



François JACKOW

Resolution





Your Board of Directors at the end of this Meeting

12 / Members

Members
of foreign nationality

Independant Directors

80%

Air Liquide

6 Women

50%*

2 Directors representing the employees



* This ratio is calculated on the basis of Directors appointed by the Shareholders' meeting



Chair of the 4 Board committees at the end of this Meeting

/ Audit and Accounts Committee

/ Appointments and and Governance Committee



Committee Chair

Siân HERBERT-JONES

Anette BRONDER

Aiman EZZAT



Committee Chair Lead Director

Xavier HUILLARD

Annette WINKLER

Bertrand DUMAZY





Chair of the 4 Board committees at the end of this Meeting

/ Remuneration Committee

/ Environment and Society Committee



Xavier HUILLARD

Kim Ann MINK

Fatima TIGHLALINE



Committee Chair

Annette WINKLER

Geneviève BERGER

Philippe DUBRULLE







/Governance

Governance **Evolution**

Jean-Paul Agon Lead Director Chair of Appointments and Governance Committee

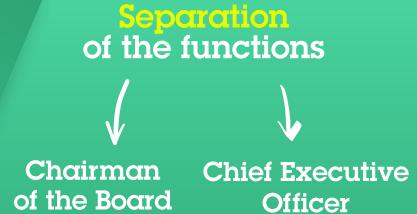




Executive Management's succession



Group's
Governance
evolution



/ Unanimous decision





Resolution 5

Chair of the Board

Benoît Potier's term of office renewal

/ Unanimous decision

- 20 years management of the Company
- Strong attachment to the Group's values and culture
- Expertise in Governance



Chair of the Board

Benoît Potier's term of office renewal

Specific tasks

- Definition of the Group's overall strategy and organization
- Governance topics with principal shareholders
- Close bond with individual shareholders

Executive Management

Selection process

- Review of the Group's main talents
- Candidate selection
- Thorough study







Executive Management François Jackow

- Scientific and managerial education
- Nearly 30 years of experience in the Group's businesses and values
- International career
- Experienced leader
- Strategic vision

/Unanimous decision





Resolution 6

Executive Management François Jackow

Candidate as Director





/ Continuity & Renewal

New governance from June 1st 2022



Chairman of the Board

Benoît POTIER



Chief Executive Officer

François JACKOW







Resolutions submitted to the vote

2021 Remuneration

Resolution

Resolution

13

Remuneration Policy

Resolution

14

Resolution

15

Resolution

16

Reolution

17







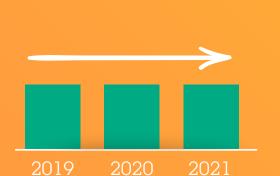
2021 Remuneration

Resolution 12



Pages 190 to 198





Fixed remuneration stable since 2018

€ 1,325,000

/ 2021 Remuneration of the Chairman and CEO



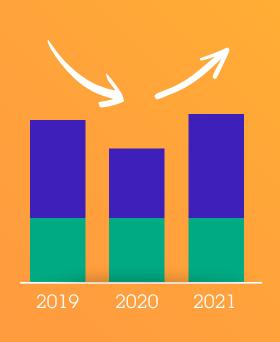
2021 Remuneration

Resolution 12



Pages 190 to 198





/2021 Variable remuneration:

Increase (2020 impacted by the pandemic)

€ 2,192,875

/Fixed remuneration:



Quantifiable criteriaEPS* and Sales growth

) Objectives reached up to the maximum level

/ 2021 Remuneration of the Chairman and CEO



2021 Remuneration

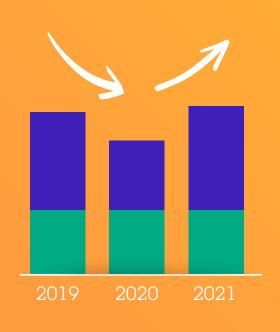
Resolution 12



2021 Universe Registration Document

Pages 190 to 198





/2021 Variable remuneration:

Increase (2020 impacted by the pandemic)

€ 2,192,875

Fixed remuneration:

Qualitative criteria

CSR) very good performance (new ambitious objectives announced, numerous developments in hydrogen)

Organization / HR) excellent performance

Individual performance

) excellent performance

Excellent performance in a complex environment

/ 2021 Remuneration of the Chairman and CEO



2021 Remuneration

Resolution 12

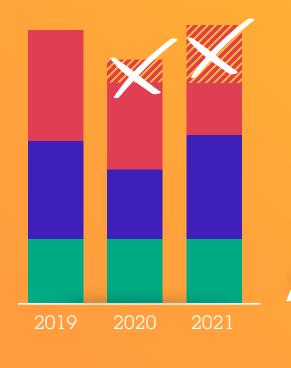
Subject to performance conditions

Unchanged conditions



Pages 190 to 198





/ Long term (LTI)

/ 2021 Variable remuneration:

increase

Fixed remuneration: stable

CEO's end of term of office on May 31, 2022



Proration of LTI granted

of LTI granted in 2020 and 2021

Global vote on 2021 remuneration for the corporate officers



2021 Remuneration

Resolution 13

Chairman - CEO

Non executive Directors



2021 Universal Registration Document

Pages 170 to 189

ZOZI Telliulleration ratios V	
Company employees average	48
Company employees median	67
Group employees average in France	91

2021 remuneration ratios (1)

5-year comparative changes in remunerations and performances (2)

Sales and net income increase higher than the increase of the executive officer's remuneration

Application of the policy approved by the AGM on May 4, 2021



2021 Universal Registration Document





⁽¹⁾ Données 2021, concernant la part variable, prise en compte des valeurs nominales/cibles

⁽²⁾ Croissance moyenne annuelle comparée sur 5 ans

/ Governance evolution from June 1st 2022



Remuneration Policy



Pages 199 to 212





Resolution



Benoît Potier - Chairman & CEO

>> May 31, 2022



François Jackow

Chief Executive Officer June 1st 2022



Benoît Potier

Chairman June 1st 2022



Remuneration policy for Executive Officers



Executive Officers



Pages 199 to 212



Continuity of principles



~75% subject to performance conditions

Variable remuneration

Unchanged criteria



Quantifiable criteria

EPS and Revenue growth

Qualitative criteria

- CSR
- Organization / HR
- Individual performance

Remuneration policy for Executive Officers



Executive Officers

Continuity of principles

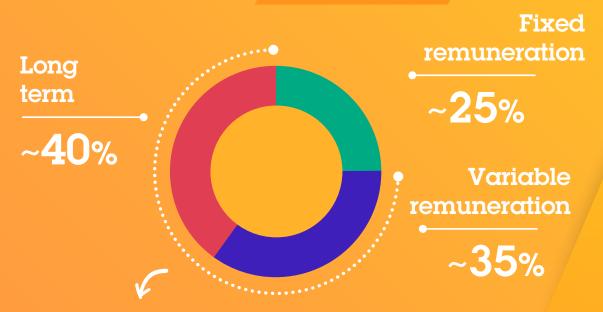


Pages 199 to 212





subject to performance conditions



Long term remuneration **Unchanged** criteria



Financial and extra financial criteria





Air Liquide / CAC 40⁽¹⁾

/Chairman and CEO remuneration until May 31st 2022



Remuneration Policy

Resolution 14



Pages **203 to 206**



Specificities related to the end of **Benoît Potier's** term of office as **Chief Executive Officer**

Fixed remuneration
(same as 2021)
calculated prorata temporis

i.e. **€ 552,083** in 2022

Target Variable remuneration (unchanged) calculated prorata temporis

No long term remuneration (LTI) in 2022

in accordance with the French AFEP-MEDEF Code

CEO Remuneration from June 1st 2022 François Jackow



Remuneration Policy

Resolution 15



Pages **207 to 211**



Positioning established on the basis of market practices and a detailed benchmark

Fixed annual remuneration

/ € 1,100,000

calculated prorata temporis

i.e. **€ 641,667** in 2022

Target Variable remuneration = 120% of the fixed remuneration

Maximum Variable remuneration
= 150% of the fixed remuneration
calculated prorata temporis

Annual Long term remuneration (LTI) € 1,650,000

calculated prorata temporis

i.e. **€ 962,500** in 2

CEO Remuneration from June 1st 2022 François Jackow



Remuneration Policy

Resolution 15



Pages **207 to 211**



Pension schemes

- Mandatory company retirement savings plan (PERO) and "Senior managers" defined contribution pension plan continued
- Subscription to a collective pension insurance contract "article 82" (rights acquisition subject to performance conditions)

Continuity of existing mechanisms

CEO Remuneration from June 1st 2022 François Jackow



Remuneration Policy

Resolution 15



Pages **207 to 211**



Commitments relating to termination of duties

- Termination indemnity subject to strict triggering conditions similar to that applying to the Chairman and Chief Executive Officer
- Non-competition commitment

Cumulated amount capped at 24 months of fixed and variable remuneration

Chairman remuneration from June 1st 2022 Benoît Potier



Remuneration Policy

Resolution 16



Pages **211-212**



Positioning established on the basis of market practices and a detailed benchmark



Fixed annual remuneration:

€ 800,000 calculated prorata temporis

i.e. **€ 466,667** in 2022

No other remuneration

No remuneration as a Director

/ Directors' Remuneration



Remuneration Policy

Resolution 17



A remuneration which is competitive internationally



2021 Universal Registration Document

Page **212**



Preponderance of variable remuneration

Same remuneration for on-site or remote meetings

Linked to effective participation of each Board Director



Remuneration envelope unchanged since 2020 General Meeting

€1.3 M/year





/Reports

Françoise Garnier
Statutory Auditor,
PwC





Statutory Auditors' Reports

Ordinary General Meeting

- Report on the financial statements of the Parent Company
- Report on the consolidated financial statements
- Special report on related party agreements

Extraordinary General Meeting

5 reports related to operations on the company's share capital (resolutions 18, 20, 21, 22 and 23)





Resolution

1

Approval of the parent company financial statements for 2021

In our opinion, the financial statements give a true and fair view of the assets and liabilities and of the financial position of the Company as at December 31, 2021 and of the results of its operations for the year then ended in accordance with French accounting principles.







Report on Air Liquide consolidated financial statements

Resolution

2

Approval of the consolidated financial statements for 2021

In our opinion, the consolidated financial statements give a true and fair view of the assets and liabilities and of the financial position of the Group as at December 31, 2021 and of the results of its operations for the year then ended in accordance with International Financial Reporting Standards as adopted by the European Union.









/ 2021 extra-financial performance declaration

We verified that the management report included the consolidated extra-financial performance declaration of your Company.

This extra-financial declaration includes **new reporting obligations** that have been implemented this year as part of the European taxonomy.



/ Special reports on related party agreements



Resolution

Agreements
approved during
prior fiscal years

Life insurance contract.
This agreement is related to
Benoît Potier.

11

Other agreements

We have not been advised of any agreements authorized in the course of the year to be submitted to the General Meeting of Shareholders for approval.





/ Reports related to operations on the share capital





18

Share capital reduction

Resolutions

20-21

Grant of share subscription or purchase options and performance shares

Resolutions

22-23

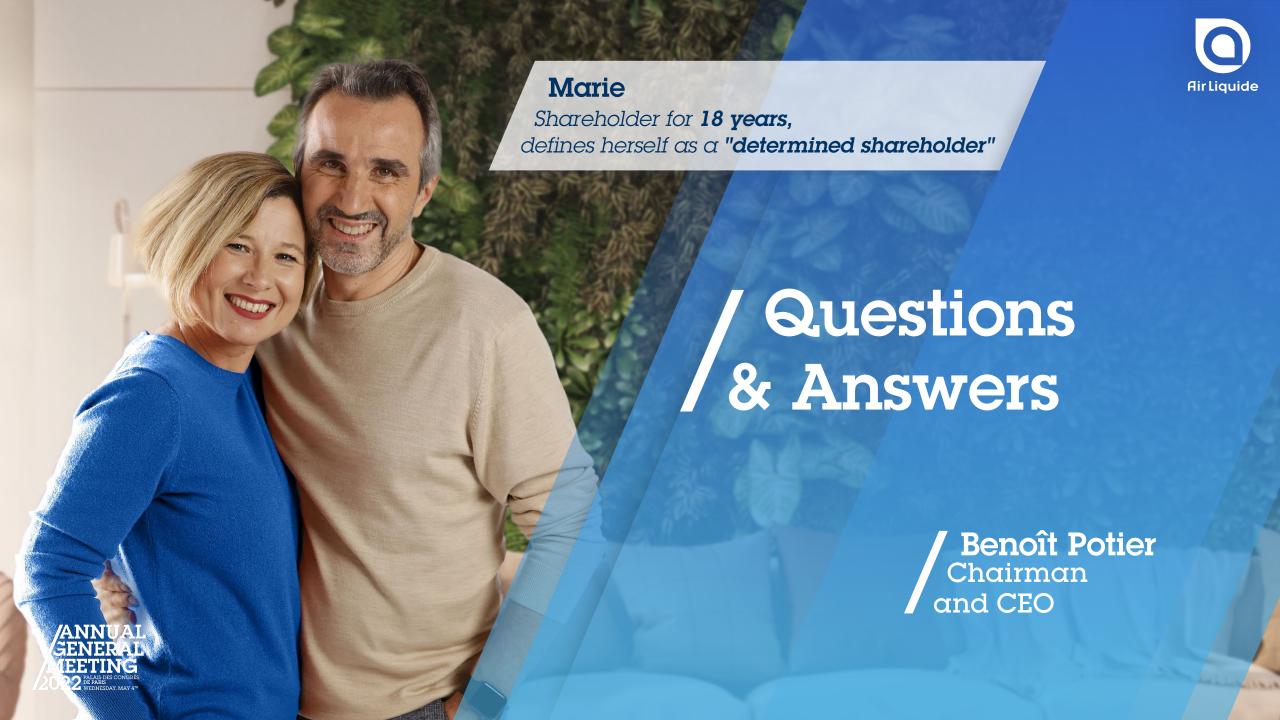
Capital increase reserved for employees or a category of beneficiaries

No matters to report.

We will prepare
an additional report
if and when
the Board of Directors
uses these
authorizations.



2021 Universal Registration Document





Alexandra

Shareholder for **25 years**, defines herself as an **"experienced shareholder"**

/ Vote on resolutions

Benoît Potier
Chairman
and CEO



Approval of the Company financial statements for the fiscal year ended December 31, 2021







Approval of the consolidated financial statements for the fiscal year ended December 31, 2021







Appropriation of 2021 earnings; setting of the dividend







Authorization granted to the Board of Directors for a period of 18 months to allow the Company to trade in its own shares







Renewal of the term of office as a Director of Mr Benoît Potier







Appointment of Mr François Jackow as Company Director







Renewal of the term of office as a Director of Ms Annette Winkler







Renewal of the term of office as a Principal Statutory Auditor of PricewaterhouseCoopers Audit







Appointment of KPMG S.A. as a Principal Statutory Auditor







Acknowledgement of the expiration of the terms of office of Auditex company and Mr Jean-Christophe Georghiou, Deputy Statutory Auditors







Statutory Auditors' special report on agreements covered by the articles L. 225-38 et seq. of the French Commercial Code







Approval of the elements of remuneration paid during or awarded in respect of the fiscal year ended December 31, 2021 to Mr Benoît Potier







Approval of information relating to the remuneration of corporate officers stated in article L. 22-10-9-I of the French Commercial Code







Approval of the remuneration policy for the Chairman and Chief Executive Officer (for the period from January 1, 2022 to May 31, 2022)







Approval of the remuneration policy for the Chief Executive Officer (as of June 1, 2022)







Approval of the remuneration policy for the Chairman of the Board of Directors (as of June 1, 2022)







Approval of the remuneration policy applicable to Directors







Authorization granted to the Board of Directors for a period of 24 months to reduce the share capital by cancellation of treasury shares







Delegation of authority granted to the Board of Directors for a period of 26 months in order to increase the share capital through the incorporation of additional paid-in capital, reserves, profits or any other amounts, for a maximum amount of 300 million euros







Authorization granted to the Board of Directors for a period of 38 months to grant to employees and Executive Officers of the Group, or some of such employees and Executive Officers, share subscription options or share purchase options resulting in the waiver by Shareholders of their preferential subscription rights to shares to be issued upon exercise of the subscription options







Authorization granted to the Board of Directors for a period of 38 months to grant existing or new shares to employees and Executive Officers of the Group, or some of such employees and Executive Officers, resulting in the waiver by Shareholders of their preferential subscription rights to the shares to be issued







Delegation of authority granted to the Board of Directors for a period of 26 months to perform share capital increases, with cancellation of preferential subscription rights, reserved for members of a company or group savings plan







Delegation of authority granted to the Board of Directors for a period of 18 months to perform share capital increases, with cancellation of preferential subscription rights, reserved for a category of beneficiaries







Amendment of article 11 of the articles of association (Composition of the Board of Directors) relating to the time limit for the acquisition of the Company's shares by the Directors







Amendment of article 14 of the articles of association (Board of Directors' meetings and deliberations) to allow the Board of Directors to take decisions by written consultation







Amendment of article 12
(Organization and management of the Board of Directors) and of article 13 (General Management) of the articles of association concerning the modification of the age limit provided in the articles of association for the Chief Executive Officer in an emergency situation







Amendment of article 17 of the articles of association (Audit of the Company) concerning the appointment of Deputy Statutory Auditors







Harmonization of articles 8
(Rights and obligations governing shares), 18 (General Meetings) and 23 (Disputes) of the Company's articles of association with the legal and regulatory provisions in force







Powers for formalities





